



Imagine: 25% more capacity with the same resources and better control of your projects.

Managing customer orders on a project basis is one of the biggest challenges in the project industry. The continuous synchronization between project planning, purchasing and resources is a major challenge for every project-driven business. Because of the dynamic nature of specifications and plans, it is important to have real-time access to the huge amount of data required (delivery dates, resource utilization, purchase orders, bills of materials, etc.). Integral control of the business processes has a positive effect on delivery reliability, project margins, utilization levels, and project overhead. What do you need to confront your challenges?

SAP Business One for Project Industries

■ Project planning

Interactive Gantt chart planning with multiple levels and milestones. Material requirements are linked with project activities and are directly visible in the project plan!

■ Capacity planning

Graphical-based capacity planning. Using drag & drop, activities and hours in the project plan can be allocated directly to employees and machines.

■ Bill of Material

Support for multi-level BOM's. Direct input or via CAD.

■ Job costing

Direct access to projected, planned versus actual and project margin. Extensive 'drill-down' options to activity, material and man-hour details.

■ Invoicing and Accounting

Extensive invoice schemes supported, including down payments and progress billing. Invoices can be linked to milestones and/or activities.

■ Sales management

Improve the process of quoting and managing projects in your sales process. Ensure an accurate available to promise by adding a quote to a project plan to see the impact on machines and labor.

■ Workflow

All users receive pro-active tasks and automatic alerts to control project delays or disruption.

■ Procurement and Inventory

Comprehensive procurement functionality. Materials can be linked to project activities. Support of project-based inventory, procurement and multiple warehouses.

■ Time registration

Booking of direct and indirect hours in time sheets with real-time roll-up to project costing and Gantt chart.

Your Challenges

- Project margin
- Communication between departments
- Secure delivery times
- Controlled Work in Process (Purchasing and Invoicing)
- Project control
- Increase utilization levels
- Cost of failure

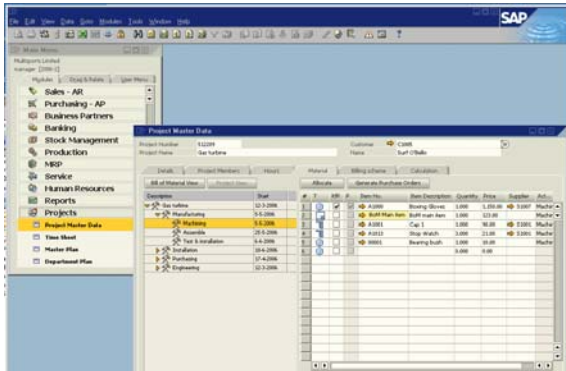
Your Results

- More visibility and control of project & order process
- High acceptance of end users (fit & ergonomics)
- Better utilization of resources
- Send Invoices on time (Automatic)
- Grip on deadlines
- Improved Project/Order margins
- Peace in the company!

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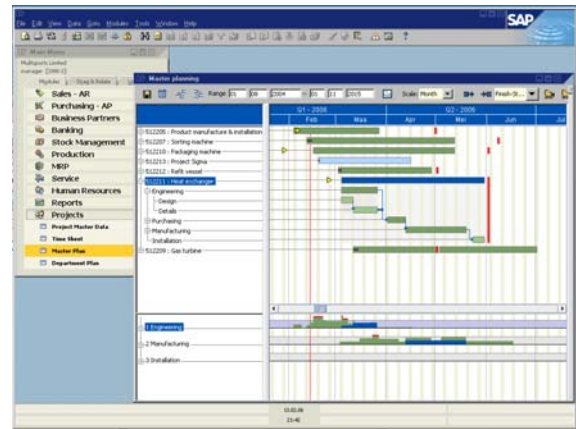
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IN FACT IT'S THIS EASY!



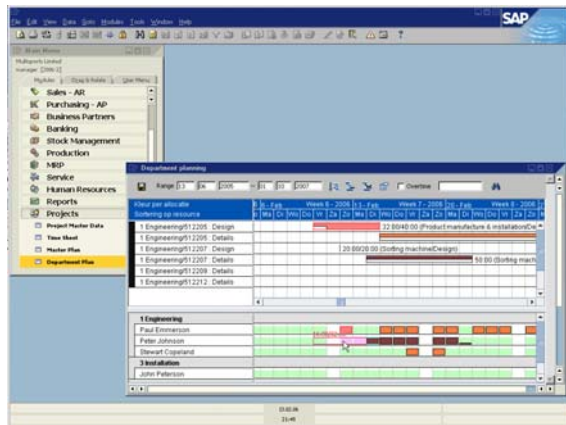
Step 1

Start a new project using templates or existing projects. Include your activities, material, hours, labour and machine resources.



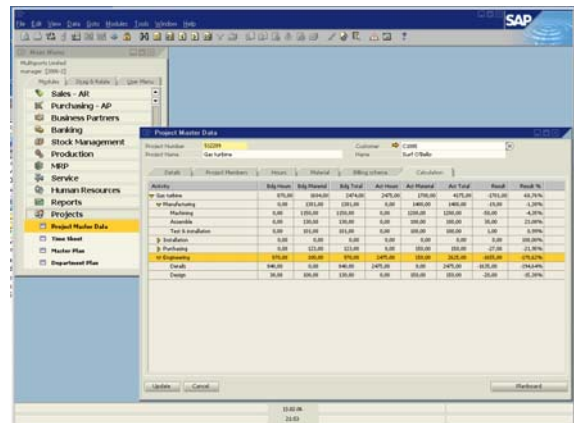
Step 2

Plan your project and view in and real-time interactive Gantt chart. See the impact on your capacity plan and material with a direct link to project details and material requirements



Step 3

Allocate the work orders per department to resources (people and machines) within the boundaries of the project plan. Assign overtime or contract workers to reach the deadlines.



Step 4

Consume materials and book hours. Watch the real-time job costing analysis to compare budgets with actuals.

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For Project Industries

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